

3 SIMPLE WAYS TO DRAMATICALLY IMPROVE YOUR FINANCIAL FUTURE



NEWCASTLE
FINANCIAL PLANNING
GROUP

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Welcome to Newcastle Financial Planning Group,

If you're looking for simple things you can do to improve your personal financial future, here are three things our most financially successful clients have used to achieve success.

Neither fancy nor complicated, these are all things that are incredibly effective for those who take the time to implement into their lives.

1. Identify your passion
2. Seize every opportunity
3. Leverage

Wishing you health, wealth and happiness,

Daniel Brown
CEO

PS: If you wish to discuss any of the themes in this e-book, you are welcome to contact our Financial Advice team for further support.

3 SIMPLE WAYS TO DRAMATICALLY IMPROVE YOUR FINANCIAL FUTURE

1. Identify your passion

Give yourself permission to spend time reflecting on what you're really passionate about. In life we're often guilty of putting everyone else's needs and demands above our own – in reality it often requires us to be a little selfish in order to be the best we can be for all those around us.

Take the time to ask yourself what excites you, what are the things you love to do, the things that would have you bounding out of bed each morning. Whether it's food, fitness, design, travel or finance – it's crucial that you identify why you are doing what you are doing. It will serve as the endless fuel that will drive you to succeed.



Only after we develop a clear understanding of our passion can we begin to take steps towards having more of what we want, and less of what we don't. And to state the obvious here – if nothing changes, nothing changes. No amount of willing or visualisation will replace the most critical determinant of success in life: taking action.

Consider the steps you can take today. If you want to start a business – begin by learning about starting a business, if you want to travel more and work less – look at investing in things that will create passive income.

Start today. There has never been a better time in history.

Challenge yourself to find your passion and follow it – because if you don't, no one else will.

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2. Seize every opportunity

Regardless of age, sex, or profession, opportunity is all about mindset. The most successful people have a mindset that allows them to see opportunity in all of life's events. If you are open to seeing opportunities, they will present themselves all of the time.

Quite often, the only difference between those who are successful and those who are not, is possessing a glass-half-full mindset rather than a glass-half-empty mindset. Taking the time to consciously acknowledge what drives your decision-making process can help you to avoid the all too common mindset towards change - which is to focus on the negative aspects, not the opportunities.

Change your mindset, change your outcome.

The most successful people (in every definition of success) have a mindset that is open to change and opportunity. If you want to change your outcome, take each opportunity that presents itself and explore where it could take you.



TOP TIP: Each week, invest some time in transformational thinking, challenge yourself to shift your mindset and your response to change. Look for the good that you can take from every situation – you'll be surprised how quickly the opportunities begin to flow.

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3. Leverage

Right up there with compound interest, leverage is one of the most powerful ways to accelerate the creation of your wealth. Simply put, to leverage is to invest using someone else's money! If you've ever read one of the most popular financial self-help books of all time – Rich Dad, Poor Dad – you'll recall author Robert Kiyosaki referring to this very thing, almost ad nauseum.



Utilising someone else's money to grow your own wealth is like being the owner of a business and employing staff to generate income on your behalf. And as smart investors and business owners both know, there are few better feelings than generating income and wealth without the need to input your own time or money.

If you remain focused on only investing your own money, you will be stuck in a limiting mindset and this will reflect in your outcome. In other words, you will pay enormous opportunity costs and miss all of the investment opportunities around you. While leveraging has some risk associated, this can be mitigated with seeking appropriate advice and always having a Plan B.

The most financially successful clients we work with consistently utilise leverage to seize every opportunity and use someone else's money to change their financial outcome.

Ready to change your financial outcome?

1. Click on the 'Book now' link below to book a complimentary initial meeting.
2. Meet with one of our experienced financial advisers.
3. We'll help you prepare and implement a plan to achieve financial success and security.

[Book now](#)



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